

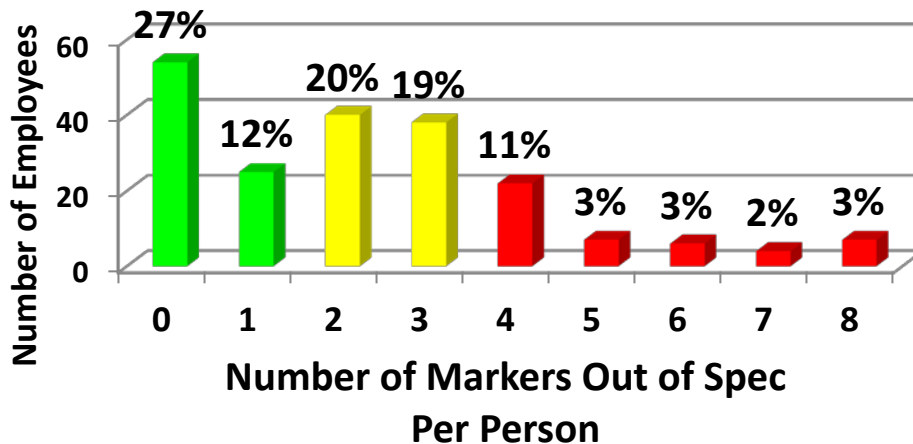
**Mediterranean Wellness  
Targeting Risk (Example Client Data: Metabolic Screening)**

1. Break out screening data for each individual, as a function of *Risk Factors*.

| <i>Risk Factor</i>                           | <i>Out of Specification</i> |
|--|-----------------------------|
| <i>BMI</i><br><i>(Obesity)</i>               | <i>1</i>                    |
| <i>Cholesterol</i><br><i>(Heart Disease)</i> | <i>2</i>                    |
| <i>Blood Sugar</i><br><i>(Diabetes)</i>      | <i>2</i>                    |
| <i>Blood Pressure</i><br><i>(Stroke)</i>     | <i>1</i>                    |
| <i>Total</i>                                 | <i>6 of 8 Possible</i>      |

2. Extend this assessment across the population base, to get a signature of your risk profile.

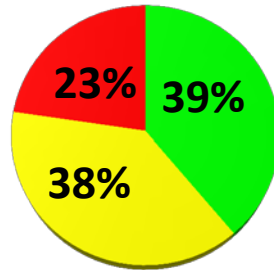
**Risk Distribution**



3. Drill down further, to section this risk signature into manageable categories.

### Risk Management Drill Down

■ Healthy   ■ Caution   ■ Needs Help



4. Finally, identify the specific health issues your high risk employees face (the 23%, above). Only then can you know the nature of your cost drivers, and how to address them.

### Breakout of At-Risk Employees

